



Stefanovic Milos

Solution Architect / Developer

Senior Consultant

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Profile

- 8+ years of experience with SAP CPQ
- Proven ability to design solutions to facilitate cloud integration, lead resolution of escalations, assessment of customer systems
- Experience in support of the customer during initial assessment and design phase of the implementation, and throughout the life cycle of the customer engagement
- Experience in managing technical performance expectations
- Skills include professional communication skills, ability to quickly determine and meet specific client needs, excellent performance under pressure

Experience – Summary

- Proficient in SAP CPQ
- Proficient in System Analysis
- Proficient in SAP CPQ Integrations
- High knowledge of C# and Python programming languages.
- High knowledge in HTML and CSS languages with intermediate knowledge of JavaScript. • High knowledge of REST and SOAP APIs.
- High knowledge of SQL programming language.

Project Experience – Detail

Duration	1 year, 5 months
Industry	Information technology, Bezons, France
Project Description	Implementation of the complex CPQ Solution with Upgrade/Upsell Quote functionality.
Role	Developer
Responsibilities/ Deliverables	<ul style="list-style-type: none">• Implementation of the CPQ features based on the provided documentation.• Worked on implementation of Quote pricing Logic, Pricing calculations and mechanism, Product structure, Approval rules, Workflow and Quote Header Data Features of CPQ.• Implemented custom upgrade process and quote structure.• Responsibilities also included maintenance of the system, implementation of the change requests and review of the business requirements.• Implementation CPQ configuration and pricing logic,• implementation of the new design for Upgrade process.

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Duration 10 months

Industry Building materials, Hedehusene, Denmark

Project Description Consulting and implementation of the CPQ Solution integrated with Microsoft CRM Dynamics and SAP ERP through Informatica

Role Modeler / Developer

Responsibilities/ Deliverables

- *Providing consulting services through 3 weekly 2 hour sessions to the customer.*
 - *Implementation of the main CPQ features based on the provided documentation and customer request as well as change requests.*
 - *Worked on implementation of Product structure, Approval rules, Workflow, Output Documents and Quote Header Data Features of CPQ.*
 - *Additionally, Responsibilities also included maintenance of the integration, implementation of the change requests and review of the business requirements. Integration of the CPQ and SAP ERP system involved implementation of the full pricing procedure that client had on ERP side.*
 - *Implementation and maintenance of the CPQ – SAP ERP integration, implementation of the new design for pricing conditions from SAP ERP system in CPQ.*
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Duration 3 months

Industry Industrial equipment, Nacka Municipality, Sweden

Project Description Change in design of CPQ resulting by moving to Responsive Design

Role Business Analyst / Developer

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Responsibilities/ Deliverables

- *Gathered Business requirements, ensured that agreed approach/solution is in spirit of best practices, published Project Documentation: Business Cases, Mock-ups, Workbooks and Test Cases.*
 - *Worked on the design of the solution and implementing requested UI features.*
 - *Creation of the new reusable feature in CPQ – Collapsible Container Attributes*
 - *Creation of the new reusable feature in CPQ – Copy functionality on Container level*
 - *Go-live solution was on time and on budget*
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Duration 2 months

Industry Telecommunication, Bonn, Germany

Project Description PoC of the CPQ Integration with the external configuration system

Role Technical Analyst / Developer

Responsibilities/ Deliverables

- *Provide successful integration with an external configurator via SOAP API.*
 - *Enable configuration of the product through iFrame in CPQ, that shows UI of the external configurator.*
 - *Mapping the data form the external configurator to CPQ and provide structure design and pricing logic on the quote.*
 - *Created Output documentation based on the data from the Quote.*
 - *Implementation of the integration between CPQ and external configurator.*
 - *Implementation of the iFrame inside of CPQ that allows configuration on external system.*
 - *Demo of the PoC was successful and was presented to high management.done correctly*
 - *Weekly basis to provide demos and update the system based on their change requests*
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Duration 4 months

Industry Digital projection and imaging technology, Kortjirk, Belgium

Project Description Implementation of the CPQ solution with integration with CRM system

Role Technical Analyst/Developer

Responsibilities/ Deliverables

- *Analysis of the system and already existing implementation, implementation of product configuration logic as well as quote header, pricing and quote total logic.*
 - *Fixing issues and providing consulting services to external developers and analysts.*
 - *Additionally, working on Hybrid Configurator logic, combining multiple configurations logic into one Product.*
 - *Implementation of Hybrid Configurator logic, combining multiple configurations logic into one Product.*
 - *Implementation of the complex pricing logic.*
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Duration 16 months

Industry Steel and mining, Donetsk, Ukraine

Project Description Implementation of the CPQ solution with integration with SAP C4C system

Role Technical Analyst/Developer

Responsibilities/ Deliverables

- *Analysis of the system, implementation of product configuration logic as well as quote header, pricing and quote total logic and optimization of the system Performance.*
- *Involved in C4C integration and mapping of the data.*
- *Implemented complex extra pricing logic involving multiple parameters and both specific and range based.*

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- *Implemented complex extra pricing both on Quote level and Product level*
 - *Implemented performance optimizations of the process, achieving more than 50% better times*
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Duration 6 months

Industry Enterprise Software

Project Description SAP Internal project

Role Developer / Technical Analyst

Responsibilities/ Deliverables

- *Main responsibility is performance optimization. Also while optimizing, to revise all processes included.*
 - *Also preparing current implementation for as smooth as possible transition from Quote 1.0 to Quote 2.0 engine.*
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Duration 12 months

Industry Constructing and Projecting Company, Belgium

Project Description Implementation of the CPQ solution with complex configuration and pricing

Role Technical Analyst/Developer

Responsibilities/ Deliverables

- *Analysis of the system and technical architecture analysis.*
 - *Planing, designing and implementation of complex solutions that includes Product configuration, pricing and more.*
 - *Performance enhancement and deep analysis*
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Duration 6 months

Industry Computer Technologies, United States

Project Description Implementation and Solution Architecture of the CPQ solution

Role Technical Analyst/Developer

Responsibilities/ Deliverables

- *Analysis of the system and technical architecture analysis.*
 - *Planning and designing of CPQ solution related to Product Configuration*
 - *Integration with external systems.*
 - *Solution Architecture and Script development*
 - *Process Optimization*
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Duration 24 months

Industry Computer Technologies, NY, USA

Project Description System Architecture and Design on SAP SPQ

Role Senior Consultant / Developer

Responsibilities/ Deliverables

- *Providing System design solution for the given requirements.*
 - *Enable configuration of the product through iFrame in CPQ, that shows UI of the external configurator.*
 - *Design of the Import feature (configuring a full Quote and Configuration from Excel spreadsheet)*
 - *Created Output documentation based on the data from the Quote.*
 - *Implementation of the integration between CPQ and S4/Hana Sales Order*
 - *Consultancy services leading a team of SAP CPQ developers*
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Duration 12 months

Industry Pharmaceutical machinery industry, Germany

Project Description System Architecture and Design on SAP SPQ

Role Senior Consultant / System Architect

Responsibilities/ Deliverables

- *Providing System design solution for the given requirements.*
 - *Initial SAP CPQ setup and design based on clients requirements*
 - *System integrations with SAP ERP, CPI, S4/Hana sales order*
 - *System design and optimization based on client's requirements*
 - *Leading a team of SAP CPQ developers*
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Duration 6 months (present)

Industry Semiconductor equipment manufacturing industry

Project Description Migration from old quote tool to SAP CPQ, implementation from design phase to go-live support

Role Technical Analyst / Solution Architect

Responsibilities/ Deliverables

- *Refining requirements*
 - *System design and optimization*
 - *Implementation of assigned stories in ALM*
 - *UI customizations and email templates customizations*
 - *Scripting*
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General information

Degree	Faculty of Organizational Sciences, University of Belgrade
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Citizenship	Serbian
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Languages	Serbian: Native English: Fluent
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