



Buza Cvetic Isidora

Business Analyst / Solution Architect
SAP CPQ Consultant

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Profile

- 7+ years of experience with SAP CPQ
- Proven ability to design solutions to facilitate cloud integration, lead resolution of escalations, and assessment of customer systems.
- Experience in support of the customer during initial assessment and design phase of the implementation, and throughout the life cycle of the customer engagement
- Experience in managing technical performance expectations
- Skills include professional communication skills, the ability to quickly determine and meet specific client needs, and excellent performance under pressure.

Experience – Summary

- Proficient in SAP CPQ
- Proficient in System Analysis
- Proficient in Business Analysis
- Proficient in project documentation creation (HLD, DDD and others)
- Knowledge of IronPython
- Knowledge of HTML and CSS languages
- Knowledge of SQL language

Project Experience – Details

Duration	1 year, 4 months
Industry	Mining equipment, Belgium
Project Description	Supporting existing implementation
Role	Account manager / Modeler
Responsibilities/ Deliverables	Providing support for the existing implementation and providing all necessary modifications

Duration	6 months
Industry	Telecommunication, Serbia
Project Description	Consulting and implementation of the CPQ Solution
Role	Modeler / Business analyst

Responsibilities/ Deliverables

- *Implementation of the main CPQ features based on the provided documentation and customer request as well as change requests.*
- *Worked on implementation of Product structure, Approval rules, Workflow, Pricing, Reporting, Output Documents and Quote Header Data Features of CPQ. Creation of POCs to ensure that the client approves the design.*
- *Additionally, Responsibilities also included maintenance of the integration, implementation of the change requests and review of the business requirements.*

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Consultant Profile



Duration 9 months

Industry Rental of mining equipment, Belgium

Project Description Change of the existing design of CPQ based on the user's requests

Role Business Analyst / Modeler

Responsibilities/ Deliverables

- *Gathered Business requirements, ensured that agreed approach/solution is in spirit of best practices*
 - *Published Project Documentation (DDD's) for each request*
 - *Updating complex product configurations and creating new ones, worked on the design of the solution and implementing requested features.*
 - *Providing demo to the client and helping writing user acceptance cases.*
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Duration 2 months

Industry Telecommunication, Germany

Project Description Creation of the report in SAP CPQ & completion of other tasks

Role Business Analyst

Responsibilities/ Deliverables

- *Gathering requirements from the client for the tasks that were required*
- *Creation of the report using the SAP CPQ Reporting tool and inquiry to SAP CPQ database via SQL*
- *Preparing a demo of the report and teaching users how to use filters.*
- *Working on tasks that were assigned to me via Jira*
- *Analysis of the system and already existing implementation, implementation,*
- *Fixing issues and providing consulting services to external developers and analysts.*
- *Gathering requirements from the client and ensuring that the mapping has been done correctly*
- *Weekly basis to provide demos and update the system based on their change requests*

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Duration 3 months

Industry Rental of mining equipment, Belgium

Project Description Implementation of the CPQ solution with integration with the SAP ERP system & additional tasks

Role Business Analyst

Responsibilities/ Deliverables

- *Analysis of the system and already existing implementation, implementation*
 - *Fixing issues and providing consulting services to external developers and analysts.*
 - *Gathering requirements from the client and making sure that the mapping has been done correctly*
 - *Holding workshops on weekly basis to provide demos and update the system based on their change requests*
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Duration 14 months

Industry Airport and airline equipment, Belgium

Project Description Implementation of the CPQ solution with go-live support

Role Business Analyst/Solution Architect

Responsibilities/ Deliverables

- *Holding workshops with the client and gathering the requirements*
- *Designing the entire implementation and creation of the project documentation*
- *Daily communication between the client and the modelers and developers*
- *Ensuring that the deliverables are completed on time and within the budget and keeping track of the performance of the SAP CPQ*
- *Creation of POCs and demos for client's involvement Go live support and training of the users*

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Consultant Profile



Duration 1 month

Industry Professional Services

Project Description SAP CPQ training

Role Business Analyst / SAP CPQ trainer

Responsibilities/ Deliverables

- *Creation of SAP CPQ training documentation and workbooks*
 - *Holding training to the employees and providing them with support during their learning process*
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Duration 10 months

Industry Software for architects, builders, engineers, designers, manufacturers and 3D artists, United States

Project Description Design of the complex SAP CPQ implementation

Role Business Analyst / Solution Architect

Responsibilities/ Deliverables

- *Attending workshops and gathering business requirements*
 - *Creation of the project design documentation*
 - *Creation of user acceptance stories*
 - *Creation of POCs and holding demos for the client*
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Consultant Profile



Duration 4 months

Industry Industry Weighting and slicing equipment, Germany

Project Description Professional service consulting

Role Business analyst / Solution Architect

Responsibilities/ Deliverables

- *Analysis of the current implementation*
 - *Planning and designing of CPQ solutions based on the client's requirements*
 - *Improving existing implementation*
 - *Creation of the project documentation*
 - *Creation of POCs and holding demos*
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Duration 10 months

Industry Computer and Information Technologies, United States

Project Description Implementation of SAP CPQ solution as client is switching from the old system

Role Business analyst / Solution Architect

Responsibilities/ Deliverables

- *Analysis of the requirements and attending workshops*
 - *Planning and designing of CPQ solutions based on the client's requirements*
 - *Creation of the project documentation*
 - *Guiding the company's employee's transition to SAP CPQ and providing training*
 - *Creation of POCs and holding demos*
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Consultant Profile



Duration 24 months

Industry Computer and Information Technologies, United States

Project Description Implementation of the complex SAP CPQ solution with integration of all SAP Cloud systems

Role Business analyst / Solution Architect

Responsibilities/ Deliverables

- *Working on tasks assigned in Jira and the creation of stories*
 - *Refining backlog and consulting other team members*
 - *Holding SAP CPQ training*
 - *Analysis of the requirements and attending workshops*
 - *Planning and designing of CPQ solutions based on the client's requirements*
 - *Creation of the project documentation*
 - *Creation of POCs and holding demos*
 - *Support of production-related issues*
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Duration 12 months

Industry Pharmaceutical machinery, Germany

Project Description Switching from client's old quoting tool to SAP CPQ and integration with S4HANA and AVC

Role Business analyst / Solution Architect

Responsibilities/ Deliverables

- *Working on tasks assigned in Jira and the creation of stories*
 - *Analysis of the requirements and attending workshops*
 - *Planning and designing of CPQ solutions based on the client's requirements*
 - *Creation of the project documentation*
 - *Creation of POCs and holding demos*
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Duration 12 months (present)

Industry Telecommunication, Serbia

Project Description Implementation of new features in the existing SAP CPQ environment

Role Business analyst / Solution Architect

Responsibilities/ Deliverables

- *Maintain existing implementation*
 - *Optimizing system performance*
 - *Planning and designing of CPQ solution based on the new client's requirements*
 - *Fixing bugs and providing production support*
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Duration 6 months (present)

Industry Semiconductor equipment manufacturing industry

Project Description Migration from old quote tool to SAP CPQ, implementation from design phase to go-live support

Role Business analyst / Solution Architect

Responsibilities/ Deliverables

- *Making high level design documents*
 - *System design and optimization*
 - *Refining requirements and creating project documentation*
 - *Implementation of assigned stories in ALM*
 - *Creation of POC and holding demos*
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